



Oracle Case Study

Energy

Client Profile

Regional Leading Propane and Oil Company

Business Issue

- Company seeking to eliminate numerous disparate systems with a fully integrated ERP system to drive operational efficiencies and provide real-time information to its mobile workforce
- Undertaking a multi-year transformation of its financial, human resources, supply chain and customer relationship management capabilities to support growth

Services & Results

UpperEdge helped evaluate multiple software providers per key business objectives:

- Resulted in a best-in-class agreement structure for the JDE product suite
- Achieved a **\$2.6M TCO reduction over 5 years**
- Attained **5 years of price protection**